



**Pelthos**  
Therapeutics

# Corporate Presentation

MARCH 2026

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# Investment Highlight

- ✓ **Commercial biopharmaceutical company focused on growing, differentiated cutaneous infections product portfolio**
- ✓ **Highly synergistic Xepi and Xeglyze product acquisitions leverage Zelsuvmi’s current commercial and market access team and infrastructure**
- ✓ **Strong potential revenue streams with very attractive gross to nets**
- ✓ **Disciplined, accretive, cost-efficient product acquisition model and experienced management team to manage execution**

## Product Portfolio



- Large addressable market with \$2,008.50 wholesale acquisition cost ("WAC")
- **Launched July 2025**



- Modest acquisition cost, unencumbered future revenue stream
- **Expected launch in late 2026**



- 6–12 million U.S. cases annually
- **Expected launch during the first half of 2027**

# Corporate Profile

**Pelthos is a competitive drug portfolio company — committed to commercializing innovative, safe, and efficacious therapeutic products to help patients with unmet dermatological treatment burdens**

**Zelsuvmi:** Launched in July 2025.

- First and only at home treatment addressing *Molluscum contagiosum* (“MC”), a large, underserved market treating contagious viral disease

**Recent portfolio acquisitions:** Two FDA-approved complimentary dermatological acquisitions, will leverage Zelsuvmi commercial infrastructure buildout

- **Xepi** (ozenoxacin) Cream 1% - novel topical treatment for impetigo
  - First line impetigo treatment addresses antimicrobial resistance in pediatric dermatology, drug relaunch expected in late 2026
- **Xeglyze** (abametapir) Lotion 0.74% - novel topical treatment for head lice
  - Commercial launch expected in 2027

**Experienced management team:** Over 20 successful prior drug launches, including Cosentyx, Otezla, Ohtuvayre, Xifaxan

**Current peak Net Revenue forecast of \$175M per annum based on Zelsuvmi alone by 2028**

Key Data Points (as of 03/16/26, except where noted)	
<b>Ticker</b>	PTHS
<b>Stock Price</b>	\$24.00
<b>O/S Shares of Common Stock (on an as converted basis)</b>	8.9M
<b>Market CAP</b>	~\$215M
<b>Avg. Daily Trading Volume</b>	11,900 shares (Yahoo)
<b>Cash at end of 2025</b>	\$18.0M (not including \$30.0M in term notes issued in Jan. 2026)
<b>Investment to date</b>	>\$400M

# Management Team



**Scott Plesha | Chief Executive Officer**

- >30 years of experience in the pharmaceutical industry, including two decades building and leading specialty pharma commercial efforts
- President and Chief Commercial Officer at BDSI until it was acquired by Collegium Pharmaceutical in 2022
- Grew BDSI sales from \$5 million to \$160 million
- Previously served as Senior Vice President of Gastrointestinal Sales at Salix Pharmaceuticals. During fifteen-year tenure at Salix, led nationwide salesforce that grew product sales to more than \$1.5 billion annually
- Earned a BA in Pre-Medicine and Pre-Medical Studies at DePauw University and pursued graduate studies in Dentistry at Indiana University Dental School



**Frank Knuettel | Chief Financial Officer**

- 30 years of management experience in growing early-stage companies
- Raised more than \$400 million via venture, public equity and debt offerings and managed more than 15 mergers and acquisition transactions along with large-scale licensing transactions with fortune 50 companies
- Holds numerous board positions, at both public and private companies, including Ethers Pharmaceuticals
- Earned an MBA from The Wharton School and a BA from Tufts University



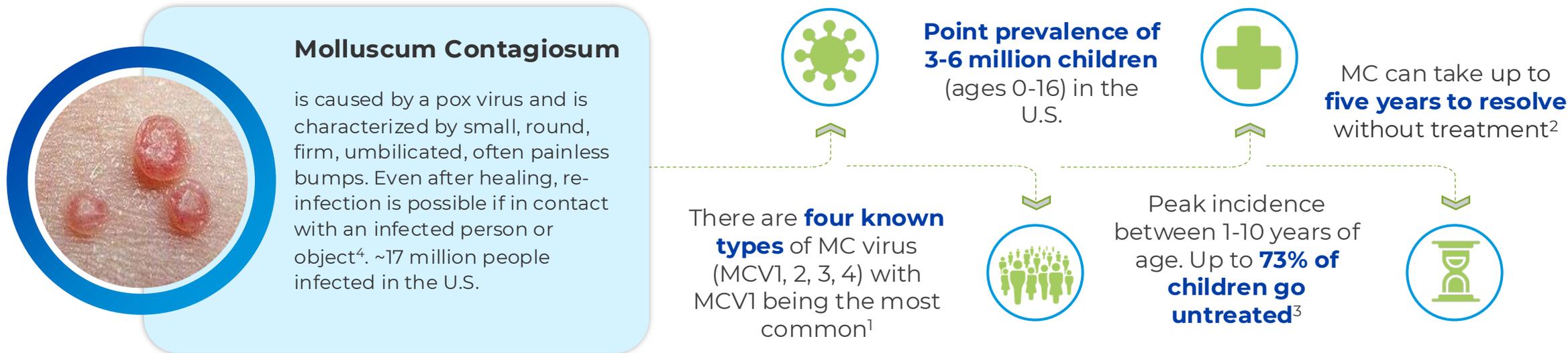
**Sai Rangarao | Chief Commercial Officer**

- >18 years of experience leading, launching, and marketing pharmaceutical products
- VP of Marketing & Head of Neurology Sales at Collegium Pharmaceutical
- VP of Marketing & Commercial Operations at BDSI, until it was acquired by Collegium in 2022
- Head of US Dermatology Marketing for Otezla at Celgene leading to acquisition by Amgen for \$13 Billion
- Member of the commercial and marketing organization at Novartis Pharmaceuticals that launched COSENTYX® in the U.S
- Earned an MS in Bioscience Regulatory Affairs from The Johns Hopkins University, an MBA and MS from the New Jersey Institute of Technology, and a BS in Computer Science from Indiana University of Pennsylvania

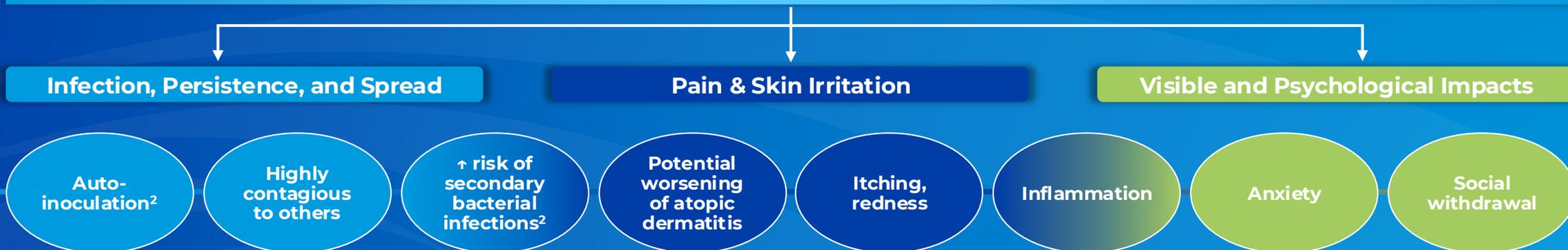
# Molluscum & Zelsuvmi Overview

# Molluscum Contagiosum

A highly infectious viral condition primarily affecting children 1 year of age or older



## Untreated Molluscum Contagiosum Has Severe Effects



1) Hebert AA, Bhatia N, Del Rosso JQ. Molluscum Contagiosum: Epidemiology, Considerations, Treatment Options, and Therapeutic Gaps. J Clin Aesthet Dermatol. 2023 Aug;16(8 Suppl 2):S4-S11. PMID: 37636018; PMCID: PMC10453394. 2) Ludmann P. American Academy of Dermatology. Molluscum contagiosum. 4 October 2023. 3) Basdag H, Rainer BM, Cohen BA. Molluscum contagiosum: to treat or not to treat? Experience with 170 children in an outpatient clinic setting in the northeastern United States. Pediatr Dermatol. 2015;32(3):353-357. doi:10.1111/pde.12504. 4) Schaffer JV, Berger EM. Molluscum Contagiosum. JAMA Dermatol. 2016;152(9):1072. doi:10.1001/jamadermatol.2016.2367. 5) CDC. Clinical Overview of Molluscum Contagiosum. Jan 2025

# Zelsuvmi™ Has the Potential to Shift MC Treatment Paradigm

The 1<sup>st</sup> & Only At Home Prescription Treatment

## Previous Treatment Options



- Other available topical treatment **requires in-office visits every 3 weeks**<sup>2</sup>



- **Painful, destructive** treatments<sup>3</sup>



- Necessitates travel to HCP offices, adding to the **time burden for MC patients and caregivers**<sup>2</sup>



- Remaining treatment options such as off-label drugs / natural remedies have **unproven** efficacy<sup>4</sup>



- **Daily** application that can be **started immediately**
- **Attractive safety profile** demonstrated in clinical trials with no / minimal scarring<sup>5,6</sup>
- **First FDA approved medication** for molluscum that can be applied at home by patients or caregivers<sup>5</sup>
- **Demonstrated, proven efficacy** across key primary and secondary endpoints in clinical trials<sup>6</sup>

1.)Least-squares mean count reduction. See Figure 9: Browning JC, Hebert A, Enloe C, Cartwright M, Maeda-Chubachi T. Berdazimer Gel 10.3% is a Clinically Meaningful Therapeutic Intervention for Molluscum Contagiosum. Abstract and poster presented at Fall Clinical 2024. Las Vegas, NV. October 24-27, 2024. 2.) Eichenfield LF, Kwong P, Gonzalez ME, et al. Safety and Efficacy of VP-102 (Cantharidin, 0.7% w/v) in Molluscum Contagiosum by Body Region: Post hoc Pooled Analyses from Two Phase III Randomized Trials. J Clin Aesthet Dermatol. 2021;14(10):42-47. 3.) Hebert AA, Bhatia N, Del Rosso JQ. Molluscum Contagiosum: Epidemiology, Considerations, Treatment Options, and Therapeutic Gaps. J Clin Aesthet Dermatol. 2023;16(8 Suppl 1):S4-S11. 4.) Ong SK, Hoft I, Siegfried E. Analysis of over-the-counter products marketed to treat molluscum contagiosum. Pediatr Dermatol. 2021;38(5):1400-1403. doi:10.1111/pde.14776. 5.) Zelsuvmi Package Insert. 6.) Sugarman JL, Hebert A, Browning JC, et al. Berdazimer gel for molluscum contagiosum: An integrated analysis of 3 randomized controlled trials. J Am Acad Dermatol. 2024;90(2):299-308. doi:10.1016/j.jaad.2023.09.066Ong

# Zelsuvmi™ Efficacy Shown in Phase 3 Clinical Trials Drives Commercial Launch

## Population

**808 Males, 790 Females**



Immunocompetent children and adults aged ≥6 months with 3-70 raised MC lesions

**Mean age: 6.7 years (Range: 0.9 – 76.6 years)**

## Intervention

**1,598** participants randomized





**917 - Zelsuvmi™**  
Topical, once-daily application of Zelsuvmi™ (berdazimer gel, 10.3%) to all active MC lesions for up to 12 weeks

**681 - Vehicle**  
Topical, once-daily application of vehicle control gel to all active MC lesions for up to 12 weeks

## Key Study Highlights

Patients who applied Zelsuvmi™ for 12 weeks achieved a **mean and median reduction in lesion count of 58% and 82%**, respectively, compared to 36% and 43% for patients who applied a vehicle control gel

Mean Lesion Count Reduction <sup>(1)</sup>		Median Lesion Count Reduction <sup>(1)</sup>	
Zelsuvmi	58.1%	Zelsuvmi	82.4%
Control	35.7%	Control	42.6%

## B-SIMPLE4 Study Locations



**55 Clinics across the US**

## Safety

- Application site reactions were the most common adverse reaction associated with Zelsuvmi™
- Common application site reactions included mild pain and mild erythema (caused by increased blood flow)
- Minimal scarring incidences witnessed

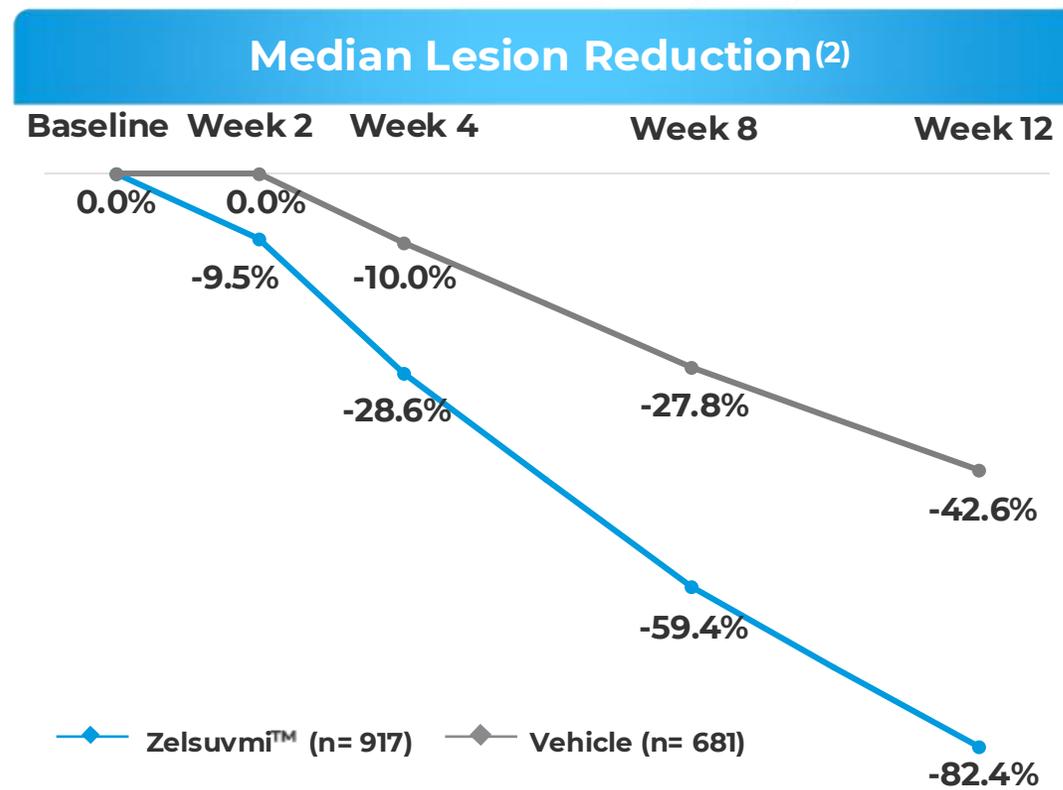
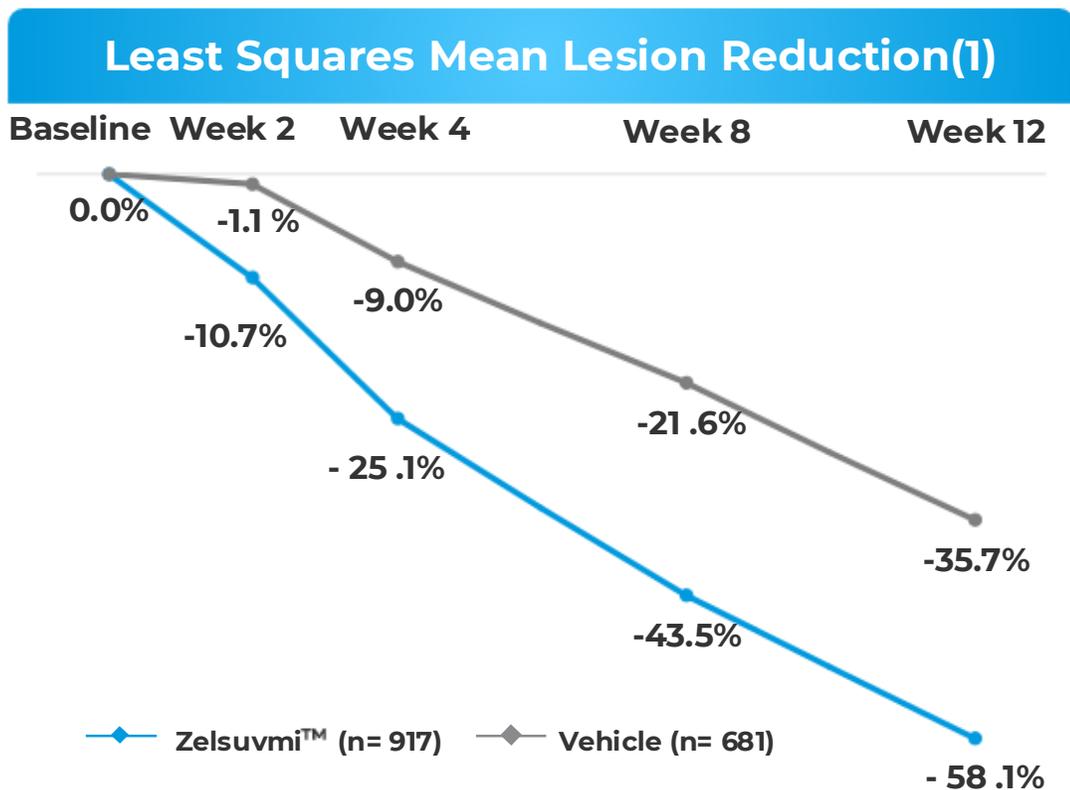
## B-SIMPLE4 Primary Outcome

**32.4% of patients** treated with Zelsuvmi™ achieved complete clearance of MC lesions at week 12, compared to 19.7% of patients treated with vehicle control gel in the BSIMPLE-4 pivotal Phase 3 trial

<sup>1)</sup> p-value <0.0001, favoring Zelsuvmi™.  
Source: Sugarman JL, Hebert A, Browning JC, Paller AS, Stripling S, Green LJ, Cartwright M, Enloe C, Wells N, Maeda-Chubachi T. Berdazimer gel for molluscum contagiosum: An integrated analysis of 3 randomized controlled trials. J Am Acad Dermatol. 2023 Oct 5;S0190-9622(23)02890-6. doi: 10.1016/j.jaad.2023.09.066.Epub ahead of print. PMID: 37804936.

# Phase 3 Trial Results

Zelsuvmi™ showed statistically significant benefit vs. vehicle after 2 weeks of therapy and through out the entire 12-week length of the Phase 3 studies

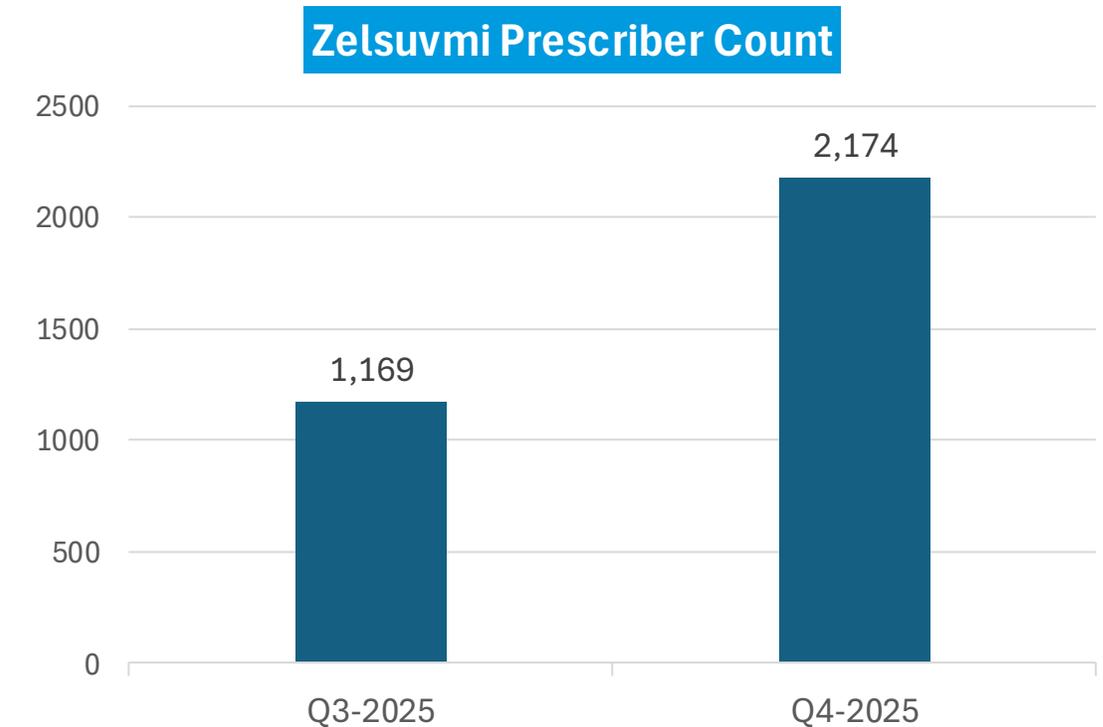
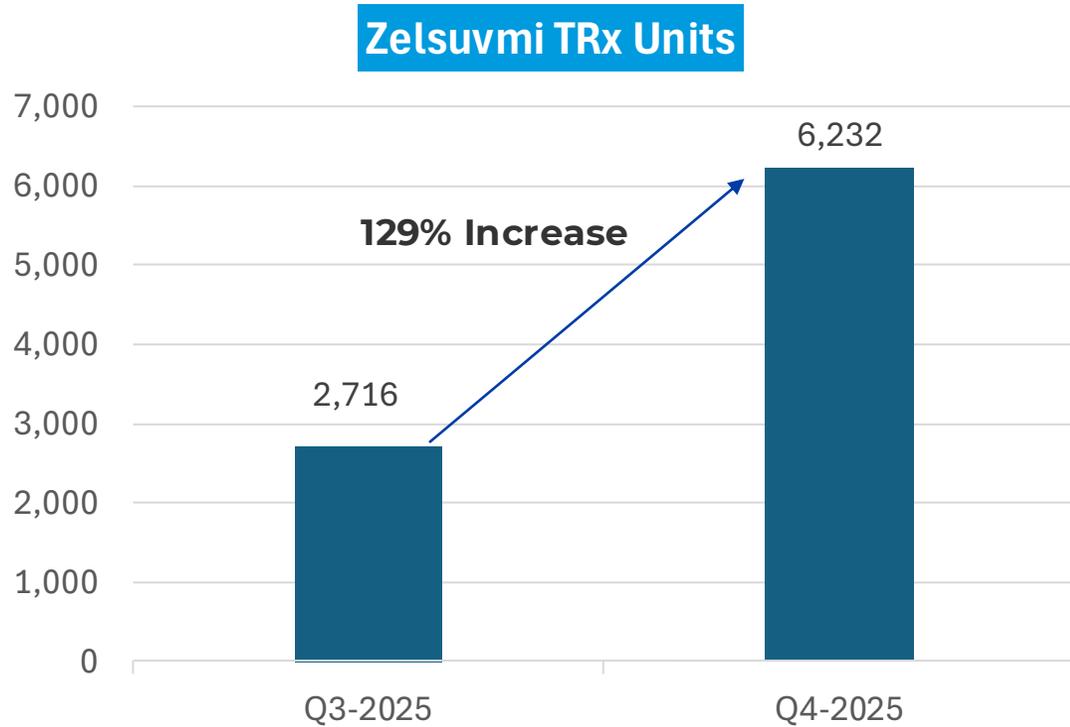


**P<0.0001 at all time points, favoring Zelsuvmi™**

1) Figure 9: Browning JC, Hebert A, Enloe C, Cartwright M, Maeda-Chubachi T. Berdazimer Gel 10.3% is a Clinically Meaningful Therapeutic Intervention for Molluscum Contagiosum. Abstract and poster presented at Fall Clinical 2024. Las Vegas, NV. October 24-27, 2024. 2) Figure 10: Browning JC, Hebert A, Enloe C, Cartwright M, Maeda-Chubachi T. Berdazimer Gel 10.3% is a Clinically Meaningful Therapeutic Intervention for Molluscum Contagiosum. Abstract and poster presented at Fall Clinical 2024. Las Vegas, NV. October 24-27, 2024.

# Zelsuvmi Commercial Overview

# Strong Quarter over Quarter Growth during Zelsuvmi Launch

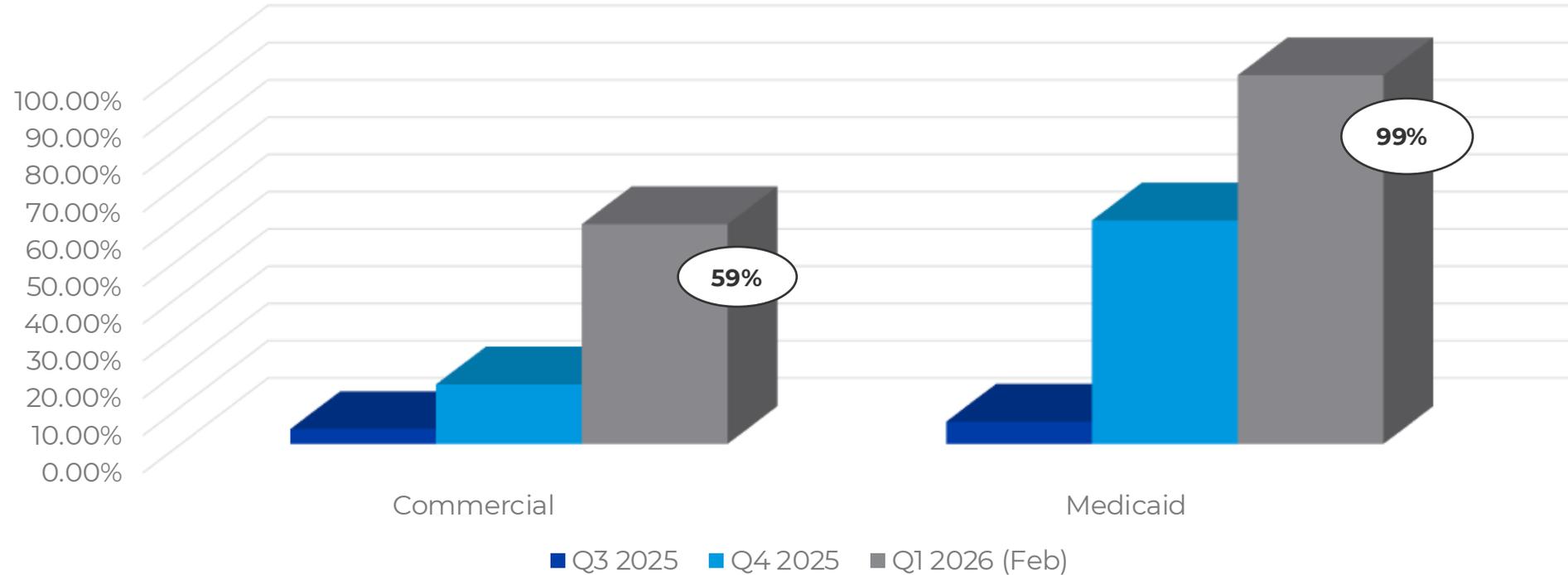


**Total of 8,948 Prescribed Units in Q3 & Q4 2025**

**Total of 2,712 Unique Prescribers in Q3 & Q4 2025**

Data Source: Symphony Health- Metys Data

# Zelsuvmi Covered Lives by Quarter\*

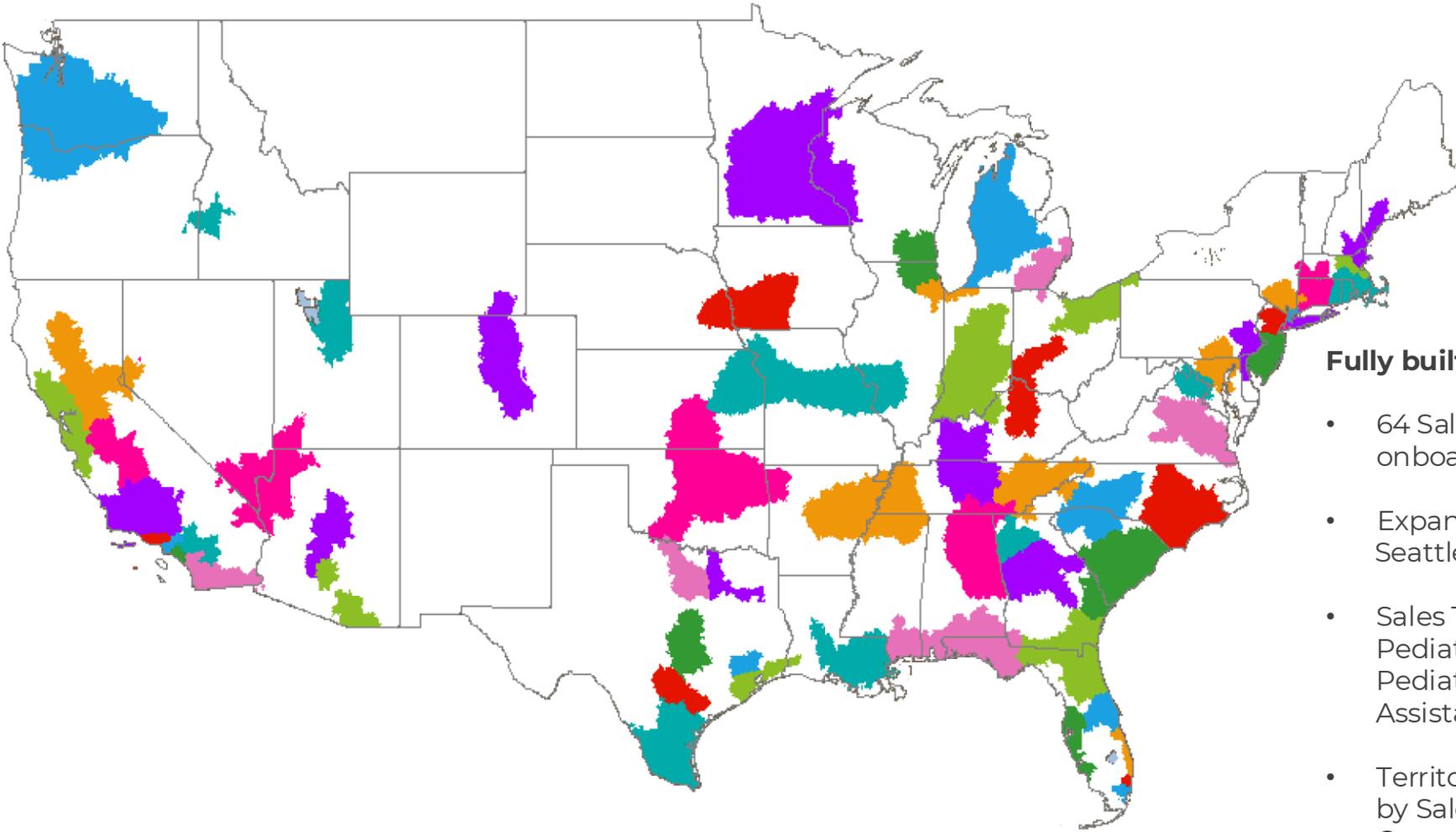


- Selective contracting strategy
- 70% combined Medicaid/commercial coverage with 1 contract
- Favorable Gross to Nets
- Favorable approval rates with all payers

- Commercial, Cash and Assistance Programs - 74% of TRxs
- Managed and FSS Medicaid - 26%
- Medicare <1% of TRxs

\*Clarivate (DRG) Fingertip Formulary

# Sales Team Expansion Complete



## Fully built out commercial team:

- 64 Sales Territories Expansion completed & onboarded ~53% of MC Claims
- Expanded territories include sizable markets: Seattle, Las Vegas, San Francisco, Salt Lake, etc.
- Sales Team targeting: Pediatric/Adult Dermatologists, General Pediatrics, Nurse Practitioners & Physicians Assistants
- Territory managers supported by Sales Training, Marketing, Commercial Operations & Market Access teams

# Robust Zelsuvmi Tactical Execution



National & Regional Conference  
Presence

YouTube Promotional Commercial

Live & Virtual  
Educational Speaker Development



Digital Marketing



New Patient Testimonials &  
Information



ZELSUVMi GO  
Patient Support Program

# Xepi: New Product Acquisition



# Xepi (ozenoxacin) Cream for the treatment of Impetigo



Acquired from BioFrontera  
in October 2025

FDA Approved in 2017

Exclusivity until **2032**

## Xepi Clinical Story

- Ozenoxacin cream 1% developed as first line treatment in patients aged 2 months and older
- 15 clinical studies in Phase 1 & 2 conducted
- Two Pivotal Phase 3 studies conducted in both adult & pediatric patients with impetigo 2 months old and up
- Ozenoxacin demonstrated superior clinical and bacteriological outcomes vs. vehicle control

## Impetigo Facts<sup>1</sup>

- #1 bacterial infection seen in pediatrician offices, represents 1-2% of all visits to Pediatricians in the US, with **135M** children suffering worldwide
- Impetigo is a highly contagious bacterial skin infection, most often caused by Staphylococcus aureus and/or Group A Streptococcus (Streptococcus pyogenes)
- Mupirocin resistance is growing significantly in the US

## Pelthos Opportunity

- Strong synergy with existing commercial infrastructure for Zelsuvmi
- Significant overlap between Xepi & Zelsuvmi HCP call points
- Promotional alignment across Sales, Marketing & Commercial Operations
- Anticipated Commercial Launch: Late 2026

# Xeglyze: New Product Acquisition



# Xeglyze (abametapir) Lotion for the Treatment of Head Lice



Acquired from Hatchtech in December 2025

FDA Approved in 2020

Exclusivity until **2034**

## Xeglyze Clinical Story

- Abametapir lotion 0.74% developed as first line treatment in patients aged 6 months of age and older
- Phase 2b study completed in 2014 demonstrated 100% ovicidal efficacy
- Two Pivotal Phase 3 studies demonstrated that a single, ten-minute application of Xeglyze® results in a statistically significant increase in the proportion of subjects who are cleared of lice versus vehicle.

## Head Lice Facts<sup>1</sup>

- **100m+** infestations globally, with **6-12m cases** in the US, each year with substantial social cost
- Increasing resistance to current products containing pyrethrin, permethrin & malathion
- Existing products are only effective against lice and not eggs, and most require repeat treatments to break life cycle of infestation, leading to poor compliance and reduced efficacy

## Pelthos Opportunity

- Strong synergy with existing commercial infrastructure for Zelsuvmi and Xepi
- Significant overlap between Xeglyze & Zelsuvmi HCP call points
- Promotional alignment across Sales, Marketing & Commercial Operations
- Anticipated Commercial Launch: First half 2027

# Summary Financial Statements

# Summary Balance Sheet

	December 31, 2025	December 31, 2024
Cash and cash equivalents	\$ 17,973	\$ 513
Accounts receivable, net	8,858	—
Inventory, net	23,574	—
<b>Total current assets</b>	<b>53,410</b>	<b>1,369</b>
<b>Total assets</b>	<b>130,397</b>	<b>1,369</b>
Accounts payable	\$ 2,986	\$ 1,897
Accrued expenses	15,364	—
<b>Total current liabilities</b>	<b>25,993</b>	<b>4,083</b>
<b>Total liabilities</b>	<b>91,516</b>	<b>4,083</b>
<b>Total stockholders' equity (deficit)</b>	<b>38,881</b>	<b>(2,714)</b>
<b>Total liabilities and stockholders' equity (deficit)</b>	<b>130,397</b>	<b>1,369</b>

## Notes

- Cash balance does not include \$30 million raised in January 2026 with issuance of 5-year term notes; additional \$20 million available on hitting certain milestones
- Strong stockholder equity position and cash balance provide resources to execute on our business plan
- Active \$200 million shelf registration statement

# Summary Income Statement

	Quarters Ended	
	December 31, 2025	September 30, 2025
<b>Revenue</b>		
Net product revenues	\$ 9,094	\$ 7,112
License and collaboration revenues	295	294
<b>Total revenue</b>	<b>9,389</b>	<b>7,406</b>
<b>Operating expenses</b>		
Cost of goods sold	1,672	2,316
Selling, general and administrative	18,469	19,628
Research and development	374	145
Amortization of intangible assets	877	679
<b>Total operating expenses</b>	<b>21,392</b>	<b>22,768</b>
<b>Operating loss</b>	<b>(12,003)</b>	<b>(15,362)</b>
<b>Other (expense) income</b>		
Interest expense	(1,314)	(1,346)
Impairment of intangible assets	(285)	—
Change in fair value of convertible debt	(14,984)	—
Interest income and other income	—	5
<b>Total other (expense) income</b>	<b>(16,583)</b>	<b>(1,341)</b>
<b>Net loss before provision for income taxes</b>	<b>(28,586)</b>	<b>(16,703)</b>
<b>Provision for income taxes</b>	<b>(6,922)</b>	<b>(465)</b>
<b>Net loss and comprehensive loss</b>	<b>\$ (21,664)</b>	<b>\$ (16,238)</b>

## Notes

- Revenue increased 28% quarter over quarter
- SG&A expenses declined 5% quarter over quarter and operating loss improved
- Adjusted EBITDA loss – removing non-cash, royalties and one-time items – improved 22% quarter over quarter
- Expect personnel expenses to rise approximately \$1 million per quarter in 2026 with expanded sales team and minor headcount additions for Xepi and Xeglyze launches

# Appendix

# Nitricil Platform Pipeline\*

Asset Description	Asset Description	Approximate Time to NDA Filing	Market Potential
SB414 (AD/Psoriasis)	Berdazimer topical cream, dose TBD, for treatment of mild to moderate atopic dermatitis. Phase 1/2 Clinical stage.	7.5 years	\$\$\$ (AD) \$\$ (Psoriasis)
SB208 (Tinea Pedis -> Onychomycosis)	Low alcohol berdazimer topical gel for treatment of athlete's foot with label expansion for onychomycosis following initial approval. Phase 2/3 Clinical stage.	5 years (T. Pedis) 6.5 years (Onychomycosis)	\$\$\$\$\$
SB208 (Tinea Pedis + Onychomycosis)	Low alcohol berdazimer topical gel for treatment of both athlete's foot and onychomycosis. Phase 2/3 Clinical stage.	6.5 years	\$\$\$\$\$
SB207 (EGW/PAW)	Berdazimer topical gel, 10.3% for treatment of external genital and perianal warts. Same active gel (Tube A) as Zelsuvmi but different hydrogel (Tube B) formulation. Phase 3 clinical stage.	6.5 years	\$

\*Pelthos has contractual rights to SB207 and would need to enter into a separate license for other indications set forth here in

# NaV1.7 Pipeline

Product/ Indication	Asset Description	Approximate Time to NDA Filing	Market Potential
<b>CT2000 Eye Drops</b> Chronic Ocular Pain	CC8464 1%, 1.25% and 1.5% ophthalmic solution Phase 1-2a ready	3-4 years	\$8 billion globally
<b>CT2000 Eye Drops</b> Acute Ocular Pain	CC8464 1%, 1.25% and 1.5% ophthalmic solution Phase 1-2a ready	2-3 years	\$400 million globally
<b>CT3000 depot</b> Nerve Blocks	CC8464 5% and 10% depot injectable Preclinical Stage	5+ years	\$300-570 million globally
<b>CC8464 Oral</b> Erythromelalgia	CC8464 melt-granulation capsules 50mg, 100mg, 400mg Phase 2 Ready	5+ years	\$2.4 billion globally
<b>CC8464 Oral</b> Small Fibre Neuropathy	CC8464 melt-granulation capsules 50mg, 100mg, 400mg Phase 2 Ready	5+ years	\$50 million – 100 million
<b>CC8464 Oral</b> Acute Pain	CC8464 melt-granulation capsules 50mg, 100mg, 400mg Phase 2 Ready	5+ years	\$20 billion globally

# Board of Directors



Peter Greenleaf, Chairman



Richard Baxter



Todd Davis



Andrew Einhorn



Ezra Friedberg



Richard Malamut, MD



Matt Pauls



Scott Plesha



# Key Highlights



## Portfolio of FDA Approved Products

Differentiated portfolio of novel, cutaneous infectious disease products, including Zelsuvmi, Xepi and Xeglyze for the treatment of MC, impetigo and head lice, respectively



## Significant Unmet Need and Large Market Opportunities

Each Pelthos product is differentiated from existing treatment options with considerable market opportunities



## Barriers to Entry

Strong patent portfolio, along with complex, proprietary manufacturing process for Zelsuvmi and complex, multi-step manufacturing process for Xepi provides hefty market protection



## Operating Leverage

All three products utilize the same sales team, with largely overlapping call points, provides greater operating and financial leverage with very little dedicated overhead



## Strong Financial Position

Current balance sheet, revenue growth and strong existing investor support with substantial investable cash provides robust foundation for growth



## Biopharmaceutical Platform Poised for Growth

Strategically positioned to explore and integrate synergistic acquisitions, serving as a platform for investors seeking a strong foothold in the specialty biopharmaceutical market



## Pipeline

Opportunity to exploit legacy Channel clinical programs and work with Ligand to execute on clinical stage programs based on the same Nitricil platform as Zelsuvmi



# Thank You



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